

REPORT ON VISIT TO GHANA
by Peter Mills
CropLife Africa Middle East
03-August-2003 to 07-August-2003

PURPOSE

- **Orientation:** introduction to Ghana - personnel, country, training systems.
- **Personnel:** meet with AgroChemicals Association of Ghana executive, people involved in the pesticide industry and training staff, government personnel, NGO's.
- **Training:** presentation on activities and training materials and plans for future.
- **Training materials:** hand over of latest training materials.
- **CropLife Promotional Presentation:** development of PPT presentation for Bama Octave Yao to use on further trips.
- **National Association:** assist Bama Yao with helping to get the AAG up and running and functioning fully for the coming year.

ACTIVITIES

Sunday, 03-August-2003

05h20: Depart Douala (ET973)

06h35: Arrive Accra (ET973)

08h00: Arrive hotel

09h00: **Preparation** for Ghana visit; preparation for Zimbabwe ToT

15h30: **Meeting:** Wienco, Diezengoff, importers & distributors of pesticides (Kotey, Kok, Opare)

Overnight: Accra - Hotel

Monday, 04-August-2003

09h45: Collection from Hotel

10h00: **Meeting:** Reiss & Co, importer & distributor of pesticides (Korankye, Brown-Tetteh, Korboe)

11h30: Depart Reiss & Co

12h00: **Meeting:** Chemico, importer & distributor of pesticides (Donkoh, Adjovan, Yeboah)

13h30: Depart Chemico

14h30: **Visit:** Dizengoff store and showroom, importer & distributor of pesticides

15h15: **Meeting:** Diezengoff management (Nativ, Tal, Opare, Addy)

16h30: Depart Diezengoff

17h00: **Meeting:** Wienco (Kotey)

18h00: Depart Wienco

18h30: **Meeting:** Bama Yao, planning for training workshop

Overnight: Accra - Hotel

Tuesday, 05-August-2003

08h45: Depart hotel

09h00: **Training workshop** with 11 participants from industry, government

13h00: end of training workshop

13h15: Lunch

14h30: **Preparation for Zimbabwe ToT**

Overnight: Accra - Hotel

Wednesday, 06-August-2003

09h00: Depart hotel

09h30: **Meeting**: IFDC

10h30: Depart IFDC

11h00: **Preparation for Zimbabwe ToT**

15h45: Depart hotel

16h30: **Meeting**: Environmental Protection Agency

22h35: Depart Accra (SA059)

Overnight: plane

Thursday, 07-August-2003

06h35: Arrive Johannesburg (SA059)

10h40: Depart Johannesburg (SA022)

12h20: Arrive Harare (SA022)

14h00: **Report writing**

Overnight: home

KEY PERSONNEL CONTACTED

- Bama Yao, CropLife Africa Middle East, Ivory Coast.
- Aviram Tal, General Manager, Agricultural Division, Diezengoff, Accra.
- Yuval Nativ, Managing Director, Diezengoff, Accra
- Lawrence Opare, Diezengoff, Accra
- A.A. Adjova, Managing Director, Chemico Ltd, Tema.
- K.K. Donkoh, Administrative Director, Chemico Ltd, Tema.
- Jonathon A. Allotey, Agricultural Executive Director, Environmental Protection Agency.
- Marc Kok, General Manager, Agriculture, Wienco, Accra.
- William A. Kotey, Marketing Manager, Wienco, Accra
- John Maschoff, Chief of Party, Ghana Agricultural Inputs Markets Project, IFDC, Accra.
- Mark Owusuanah, Resident Advisor, Ghana Agricultural Inputs Markets Project, IFDC, Accra.
- Prince Yeboah, Chemico, Tema.
- George Korankye, Manager,, Reiss & Co., Accra.

- George Brown-Tetteh, Agronomist-Salesman, Reiss & Co., Accra.
- Henry Korboe, Agronomist-Salesman, Reiss & Co., Accra.
- William Dawson, Agrimat, Accra.
- Gyamfi Kwaku, Chemico, Tema.
- Winfred Tse, Technical Director, Chemico, Tema.
- Kenneth Addy, Diezengoff, Accra.
- Michael Onwona-Kwakye, Environmental Protection Agency, Accra.
- Joseph Edmund, Environmental Protection Agency, Accra.
- Peter Biney, PPRSD, Ministry of Food & Agriculture, Accra.

ACCOMPLISHMENTS

- Discussions with all stakeholders regarding registration issues, illegal importations, obstocks, fake & adulterated products, label changing, EPA activities, AAG activities, AAG secretariat, industry in general, problems for industry, training,.
- Training workshop - explaining the activities of CropLife International, the setup of CropLife Africa Middle East, Safe Use training activities, training of trainers.
- Discussions on the way forward for the AAG: change to CropLife Ghana; put together a program for the funds allocated; meet regularly; establish a levy system for financing activities; training program, including training farmers using materials; discuss and set up a training of trainers program; training course for "legality issues"; dealer accreditation program; setting up of a secretariat to run the association activities;.
- Discussions with IFDC, an NGO and funding agency, to work together on training issues.

ACTIONS REQUIRED

- Need to strengthen the AAG and its activities - below are some suggested activities, gleaned from all meetings and fora (AAG).
- AAG work with and assist EPA to set up a program of law enforcement (AAG).
- Get as many products registered as possible (figures of 3 and 5 were quoted as the only registered products to date), working closely with and assisting the EPA in this regard (AAG members).
- Regular meetings and activities now required to deal with CropLife issues - set out a proposed calendar of events, and submit to Bama Yao (AAG).
- Change name to CropLife Ghana (AAG).
- Put together a program for the CropLife funds allocated (AAG).
- Submit invoice to receive these funds (AAG).
- Set up a secretariat to run the association activities, together with a budget (AAG).
- Establish a levy system for financing the secretariat and other activities (AAG).
- Put together a program for training including training farmers and set up of a training of trainers program.
- Plan for a training course for "legality issues" (AAG).
- Plan for a dealer accreditation program, together with EPA, IFDC (AAG).

- Plan for assisting exporters (pineapple, chillies, mango, okra, avocado, pepper) in training on Safe Use (AAG).
- Liaise with IFDC on co-operating on training programs (AAG).
- Try to get Bayer more involved in the AAG (BY, AAG).
- Check on Obstocks issues with Chris Waller, FAO (BY).
- Get EPA staff involved in hub & regulatory harmonisation programs (AAG, BY).
- Need close co-operation and meeting with Minister of Agriculture to discuss EPA enforcement and EPA involvement in hub & regulatory harmonisation meetings (AAG, BY).
- Another visit soon by Bama Yao to assist and follow up (BY).
- Hand copy of training materials on CD to IFDC (LO)
- Liaise with IFDC and become involved in their next training session for extension officers (AAG).

CONCLUSION

It was useful to have discussions with each member individually, as well as a group. There seems now to be a lot of enthusiasm for the AAG to move forward positively. It is critical that we do not lose momentum, especially with regard to forming an alliance with the contributing NGO, IFDC. Arrangements now set up for a ToT course next year.

The training done by Wienco, using their painted van, is a fantastic example to all.

KEY

PM = Peter Mills

BY = Bama Yao

LO = Lawrence Opare

AAG = Agrochemical Association of Ghana

Peter Mills

07-August-2003



Wienco, a local pesticide distributor has a fantastic set up to take training to rural areas, which includes these painted vans equipped with TV, video, training handouts, promotional leaflets and application equipment, backed up by a small generator.